

Optional Add-Ons and Your Total Cost

California Civil Code §1784.41(b), (c) and (d).

Dealer

Date

Buyer or lessee name(s)

Year

Make

Model

VIN

1. Every add-on is optional

Every add-on product or service listed below is optional. It is not required. You can buy or lease this vehicle without it.

Add-on product or service	Price (\$)	Want it? Initial Yes or No

Buyer initials

☐ We also told you verbally that every add-on is optional.

2. Your monthly payment and what you will pay in total

Option A: monthly payment (\$)

Number of payments

☐ Purchase

☐ Lease

Total you will pay to purchase or lease this vehicle at this monthly payment, after making all payments as scheduled (\$)

This total assumes a cash down payment of and a trade-in valued at (\$)

Option B: monthly payment (\$)

Number of payments

☐ Purchase

☐ Lease

Total you will pay to purchase or lease this vehicle at this monthly payment, after making all payments as scheduled (\$)

This total assumes a cash down payment of and a trade-in valued at (\$)

3. Comparing payment options

Lower monthly payments often increase the total amount you will pay to purchase or lease the vehicle.

Buyer or lessee signature

Date

Co-buyer or co-lessee signature

Date

Dealer representative signature

Date